COMMERCIAL OFFER

The OPJC «Mostovdrev» invites to cooperation trading and building companies, private commercial enterprises, which work on the market of household and construction goods.

The OPJC «Mostovdrev» is modern diversified enterprise, the one of the largest and eldest woodworking company in Republic of Belarus. It is the only one enterprise in Republic of Belarus, which produces “big sized” plywood, including laminated plywood.

The OPJC «Mostovdrev» offers the goods of its own production for sale: the plywood of common use, big sized and laminated plywood of increased water resistance, latoflex, floor board, “facing” (“planking”), lumber, laminate flooring.

Laminate flooring is produced with the newest Italian equipment that improves the quality of production. It allows our production to compete with other producers of laminate flooring. Advantages of our laminate flooring: reliable lock system, floor without creak, permissible roughness of floor is 4 mm, precise geometry, manual assembly, safe for health, long terms of use.

Density HDF for laminate floors should be not less than 830 kg/m3. We use the stove HDF with density-900-950 kg/m3. Accordingly, the weight of 1 m²-7.2-7.6 kg.

Specification:
Dimensions: 8×190×1287 mm - 0,245 м²/ 0,00196 м³
Thickness: 8 mm
Connection Type: click
Class: 32  
Durability: AC4  
Impact resistance: IC3  
Formaldehyde emission class: E1  
Resistance to contamination: High  
Resistant to UV  
Panels treated with antistatic composition.  
The lock is processed by wax

<table>
<thead>
<tr>
<th>Color</th>
<th>Quantity panels/ m² per pack</th>
<th>Price for 1 m² excluding VAT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oak “Trend”</td>
<td>8 / 1,960</td>
<td>7 €</td>
</tr>
<tr>
<td>Oak light</td>
<td>8 / 1,960</td>
<td></td>
</tr>
<tr>
<td>Oak classic</td>
<td>8 / 1,960</td>
<td></td>
</tr>
<tr>
<td>Oak dark</td>
<td>8 / 1,960</td>
<td></td>
</tr>
<tr>
<td>Oak “Rustik” 001 D 114</td>
<td>7 / 1,715</td>
<td></td>
</tr>
</tbody>
</table>

Packing:  
Packed into 40 boxes (830×840×1305 mm) in stretch film and into 60 boxes (1160×840×1305 mm) on europallets.  
Box (65×205×1305 mm) with 8 panels is packed in shrink film.

**Plywood of FK grade** is a sheet material, glued of three and more cut veneer fine sheets (1.5 mm thickness) having orthogonally related fibers in the adjacent layers.

Sheet size: 1525x1525 mm, 1475x1525 mm;  
Sheet thickness – 4 mm – 21 mm;  
Species: birch, alder, aspen, pine;  
Emission class – E1.  
Weight per bundle: 640 kg;

<table>
<thead>
<tr>
<th>Thickness (mm)</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>8</th>
<th>9</th>
<th>10</th>
<th>12</th>
<th>15</th>
<th>16</th>
<th>18</th>
<th>20</th>
<th>21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of sheets per bundle</td>
<td>100 pcs</td>
<td>80 pcs</td>
<td>65 pcs</td>
<td>50 pcs</td>
<td>44 pcs</td>
<td>40 pcs</td>
<td>33 pcs</td>
<td>26 pcs</td>
<td>25 pcs</td>
<td>22 pcs</td>
<td>20 pcs</td>
<td>19 pcs</td>
</tr>
</tbody>
</table>
Detail code FEACN: 4412390000

**Prices of the plywood of FK grade for 1 m³ in euro:**

<table>
<thead>
<tr>
<th>THIC KNESS S, MM</th>
<th>GRADE / PRICE PER CUBIC METRE in EURO</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>II / III BB / CP</td>
</tr>
<tr>
<td>4</td>
<td>448</td>
</tr>
<tr>
<td>5</td>
<td>417</td>
</tr>
<tr>
<td>6</td>
<td>413</td>
</tr>
<tr>
<td>8</td>
<td>391</td>
</tr>
<tr>
<td>9</td>
<td>385</td>
</tr>
<tr>
<td>10</td>
<td>378</td>
</tr>
<tr>
<td>12</td>
<td>375</td>
</tr>
<tr>
<td>15</td>
<td>373</td>
</tr>
<tr>
<td>18</td>
<td>373</td>
</tr>
</tbody>
</table>

Note:

- The price is understood FCA-Mosty
- The plywood of IV/IV grade is delivered unsanded
- VAT rate – 0%.

**The plywood of FSF grade** is a sheet material glued of three and more cut veneer fine sheets (1.5 mm thickness) having orthogonally related fibers in the adjacent layers.

Field of use: for indoor and outdoor work, in the building industry.
Sheet size: 1250x2500 mm;

![Image of plywood sheets]

Sheet thickness – 10 mm – 30 mm;
Species: birch, alder;
Emission class – E1
Weight per bundle: 940 kg;
Number of sheets per bundle:

<table>
<thead>
<tr>
<th>Thickness (mm)</th>
<th>10</th>
<th>12</th>
<th>15</th>
<th>16</th>
<th>18</th>
<th>20</th>
<th>21</th>
<th>22</th>
<th>24</th>
<th>26</th>
<th>27</th>
<th>30</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of sheets per bundle</td>
<td>40 pcs</td>
<td>33 pcs</td>
<td>26 pcs</td>
<td>24 pcs</td>
<td>22 pcs</td>
<td>20 pcs</td>
<td>19 pcs</td>
<td>18 pcs</td>
<td>16 pcs</td>
<td>17 pcs</td>
<td>15 pcs</td>
<td>13 pcs</td>
</tr>
</tbody>
</table>
Detail code FEACN: 441232000

**Prices of the plywood of FSF grade for 1 m³ in euro:**

<table>
<thead>
<tr>
<th>Thickness, mm</th>
<th>12, 15, 18</th>
<th>21-24</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grade III/IV</td>
<td>370</td>
<td>380</td>
</tr>
<tr>
<td>Grade IV/IV</td>
<td>360</td>
<td>370</td>
</tr>
</tbody>
</table>

Note:
- The price is understood FCA-Mosty
- The plywood of IV/IV grade is delivered unsanded (other grades of plywood are delivered sanded)

**Veneered plywood** is a sheet material glued of six and more cut veneer fine sheets (1.5 mm) having orthogonally related fibers in the adjacent layers. The plywood is used in building, cabinetry, motor vehicle industry, car building.

According to the used veneer film, the plywood is categorized into following grades:
- FOF-Gl2 – the plywood veneered on two sides with a phenol formaldehyde resin impregnated paper-based film, smooth on both sides;
- FOF-GL/S – the plywood veneered with a phenol formaldehyde resin impregnated paper-based film, smooth on one side and having mesh covering on the other side.

The plywood edges are painted with acrylic paint intended for outdoor work.

Sheet size: 1250x2500 mm;
Sheet thickness – 9 mm – 30 mm;
Grade: I and II;
Species: birch, alder;
Emission class – E1
Weight per bundle: 940 kg;
Number of sheets per bundle:

<table>
<thead>
<tr>
<th>Thickness (mm)</th>
<th>9</th>
<th>10</th>
<th>12</th>
<th>15</th>
<th>16</th>
<th>18</th>
<th>20</th>
<th>21</th>
<th>22</th>
<th>24</th>
<th>26</th>
<th>27</th>
<th>30</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of sheets per bundle</td>
<td>44 pcs</td>
<td>40 pcs</td>
<td>33 pcs</td>
<td>26 pcs</td>
<td>24 pcs</td>
<td>22 pcs</td>
<td>20 pcs</td>
<td>19 pcs</td>
<td>18 pcs</td>
<td>16 pcs</td>
<td>17 pcs</td>
<td>15 pcs</td>
<td>13 pcs</td>
</tr>
</tbody>
</table>
Detail code FEACN: 4412320000

**Prices of the plywood of FOF grade for 1 m³ in euro:**

<table>
<thead>
<tr>
<th>Name</th>
<th>Units</th>
<th>Price in euro</th>
</tr>
</thead>
<tbody>
<tr>
<td>Veneered plywood FO-FGl.2 1 grade of thickness 12, 15, 18 mm</td>
<td>m³</td>
<td>530</td>
</tr>
<tr>
<td>Veneered plywood FO-F Gl.2 2 grade of thickness 12, 15, 18 mm</td>
<td>m³</td>
<td>520</td>
</tr>
<tr>
<td>Veneered plywood FO-F Gl.2 1 grade of thickness 21 mm</td>
<td>m³</td>
<td>540</td>
</tr>
<tr>
<td>Veneered plywood FO-F Gl.2 2 grade of thickness 21 mm</td>
<td>m³</td>
<td>530</td>
</tr>
</tbody>
</table>

Note:
- The price is understood FCA-Mosty
- VAT rate – 0%.

**Floor board of DP-27 and DP-35 grades** is produced from the coniferous lumber materials and is lengthened by tenons over the width of lumber materials. Gluing is performed by means of the Klebit glue. The floor board of such type is manufactured for transparent and opaque coating.

Length: 3 and 6 meters;
Board thickness – 27. 35 mm;
Width: 83, 123 mm;
Species: spruce, pine;
Mass of 1 m³: 516 kg;
Detail code FEACN: 4409101800
Price of 1 m³ floor board – 270-390 euro (depending on the degree of treatment)

**Boarding** is manufactured from the coniferous lumber materials and lengthened by tenons by means of the Klebit glue.

The boarding is produced for a transparent and opaque coating.
Length: 3 and 6 meters;
Board thickness – 15 mm;
Width: 80, 120 mm;
Species: spruce, pine;
Mass of 1 m$^3$: 516 kg;
Detail code FEACN: 4409101800
Price of 1m$^3$ of boarding – 340-370 euro (depending on the degree of treatment)

Coniferous lumber materials, cut and uncut, are produced from the coniferous lumber materials by sawing on saw frames.

Length: 4 - 6 meters;
Thickness: 22mm – 44 mm and more;
Grade: I, II, III, IV;
Species: spruce, pine;
Mass of 1m$^3$: 610-700 kg;
Detail code FEACN: 4407109300 (pine), 4407109100 (spruce).
The price for a 1m$^3$coniferous cut board – 130-150 euro (depending on the grade and thickness)

Sale terms of products: via Belorussian Universal Commodity Exchange OJSC (explicit bargaining).

The use of high-quality and environmentally friendly materials, advanced technologies, experience and skill of the staff allows us to produce high-quality and affordable prices. The products of Mostovdrev OJSC meet the International and European rules, and are accompanied by International certificate of quality: TT-COC-004279 (TT-SOS-004279), FSC-Mix Gredit.
The main customers in CIS are: Russia, Azerbaijan, Kazakhstan, Uzbekistan, Ukraine, Moldova.

The representatives of the foreign market are the following countries: Germany, Denmark, Italy, Poland, Slovakia, Czech Republic, USA, Kingdom of Sweden, France, Lithuania and Republic of Latvia.

With best regards, Mostovdrev OJSC. We hope for further cooperation.

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Deputy Director on Commercial Matters

S.I. Yakzhik

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